

The logo graphic consists of two overlapping, stylized lines. The top line is a dark brown color and the bottom line is a light beige color. Both lines are angled upwards from left to right, with a sharp corner or 'kink' in the middle of each line.

STONERIDGE CONNECT

2018 Client Conference



Dynamics 365 Business Central –
What a GP User Should Know



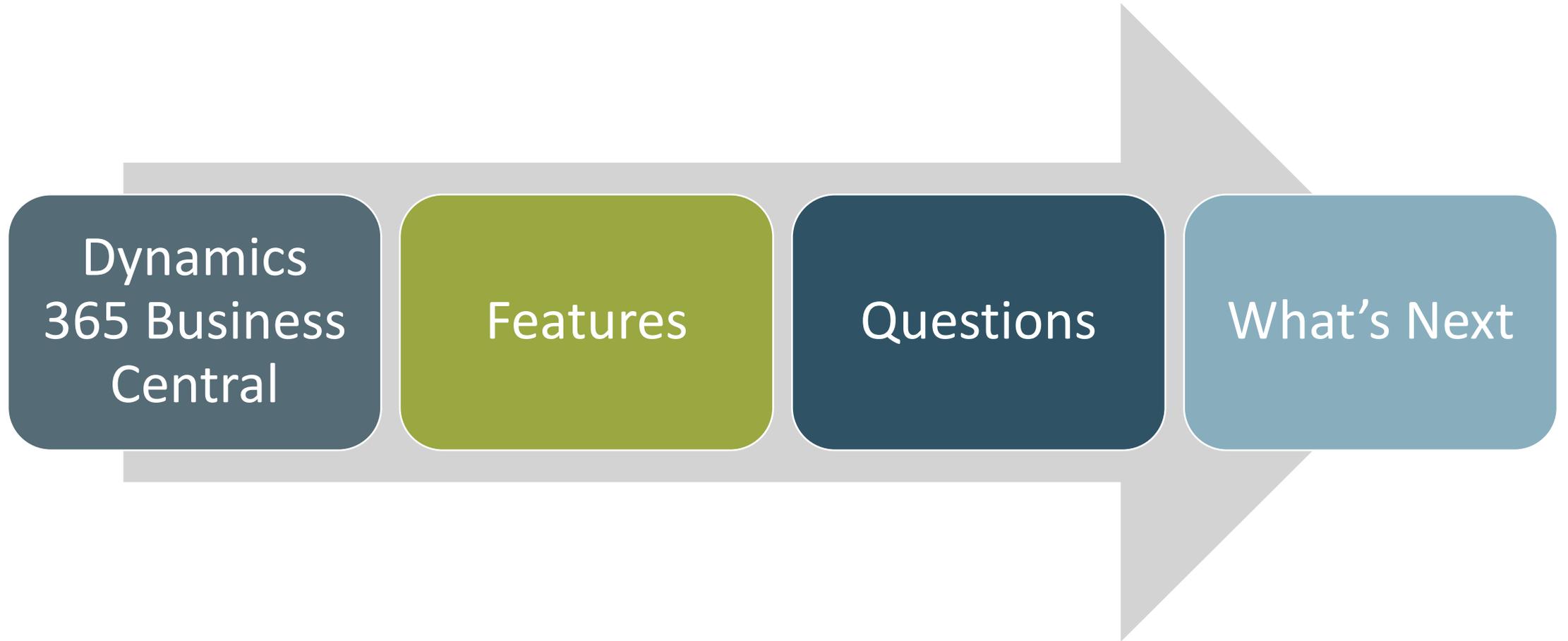
About the Speaker

Natalie Lemke

Director of Dynamics 365 Business
Central and Dynamics NAV

Email: natalie@stoneridgesoftware.com

Agenda



Introducing Microsoft Dynamics 365 – Business Central

INSIGHT FROM THE LAST THREE MONTHS

Your top customer was **Coho Winery**, bought for **\$7,138**

ACTIONS

- + Sales Quote
- + Sales Invoice
- + Purchase Invoice
- > Payments
- > Setup
- + Sales Order
- + Purchase Order
- > New
- > Reports
- Excel Reports

Activities

Activities

Activities

SALES THIS MONTH

\$0

> See more

OVERDUE SALES INVOICE AMOUNT

\$71,495

> See more

OVERDUE PURCH. INVOICE AMOUNT

\$45,837

> See more

SALES INVOICES PREDICT... OVERDUE

0

> See more

ONGOING SALES

SALES QUOTES

2

>

SALES ORDERS

4

>

SALES INVOICES

9

>

ONGOING PURCHASES

PURCHASE ORDERS

4

>

ONGOING PUR... INVOICES

6

>

PURCH. INVOI... NEXT WEEK

0

>

PAYMENTS

UNPROCESSED PAYMENTS

1

>

AVERAGE COL... DAYS

35.0

OUTSTANDING ... INVOICES

10

>

INCOMING DOCU...

MY INCOMING DOCUMENTS

0

>

MY USER TASKS

PENDING USER TASKS

0

>

START



Sales Quote



Sales Order



Sales Invoice



Purchase



Sales Return

PRODUCT VIDEOS



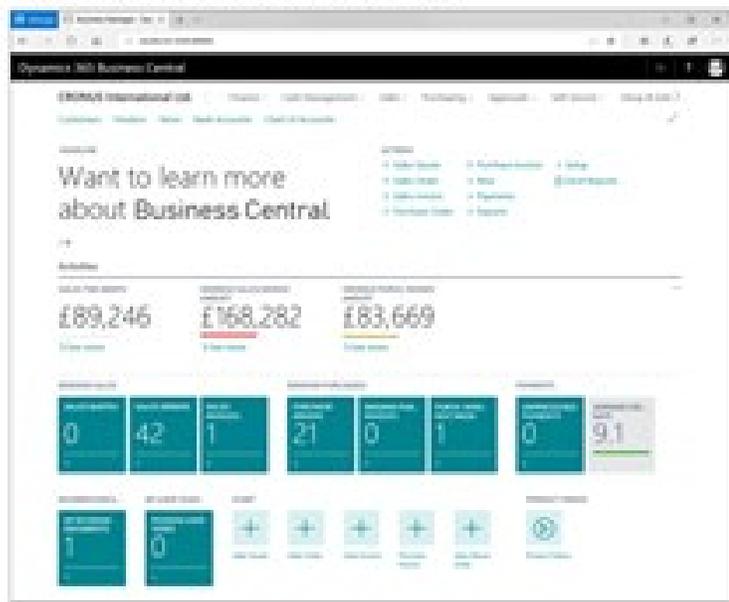
Product Videos

GET STARTED



Replay Getting

Web based client (via browser)



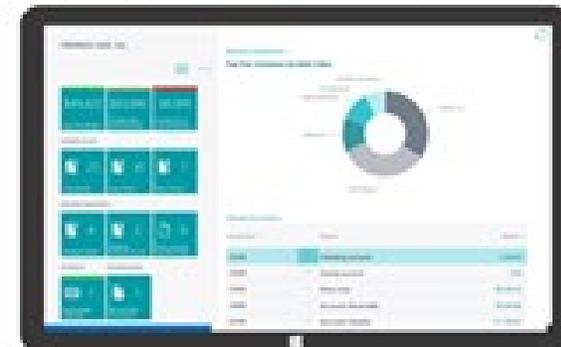
Android and iPhone app



Universal Windows App for desktop



Windows, Android or iOS tablet apps





Microsoft Dynamics 365

End-to-end intelligent business applications in the cloud

Start with what
you need



Start with the right fit
for your business &
grow at your own
pace in the cloud

Productivity where
you need it



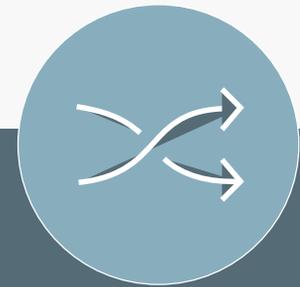
Empower employees
with productivity
tools surfaced in
context of processes

Intelligence
built-in



Guide employees to
optimal outcomes with
intelligence embedded
in processes

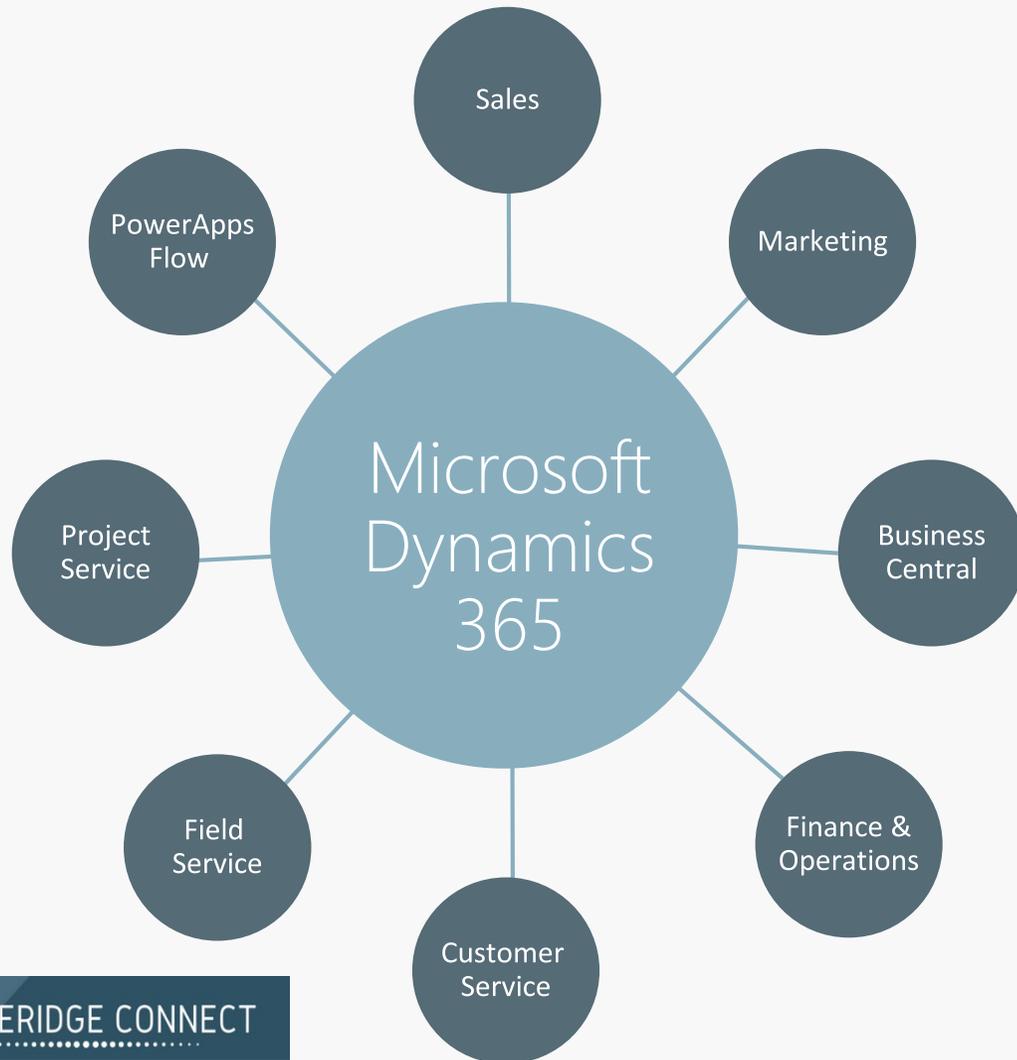
Ready for
growth



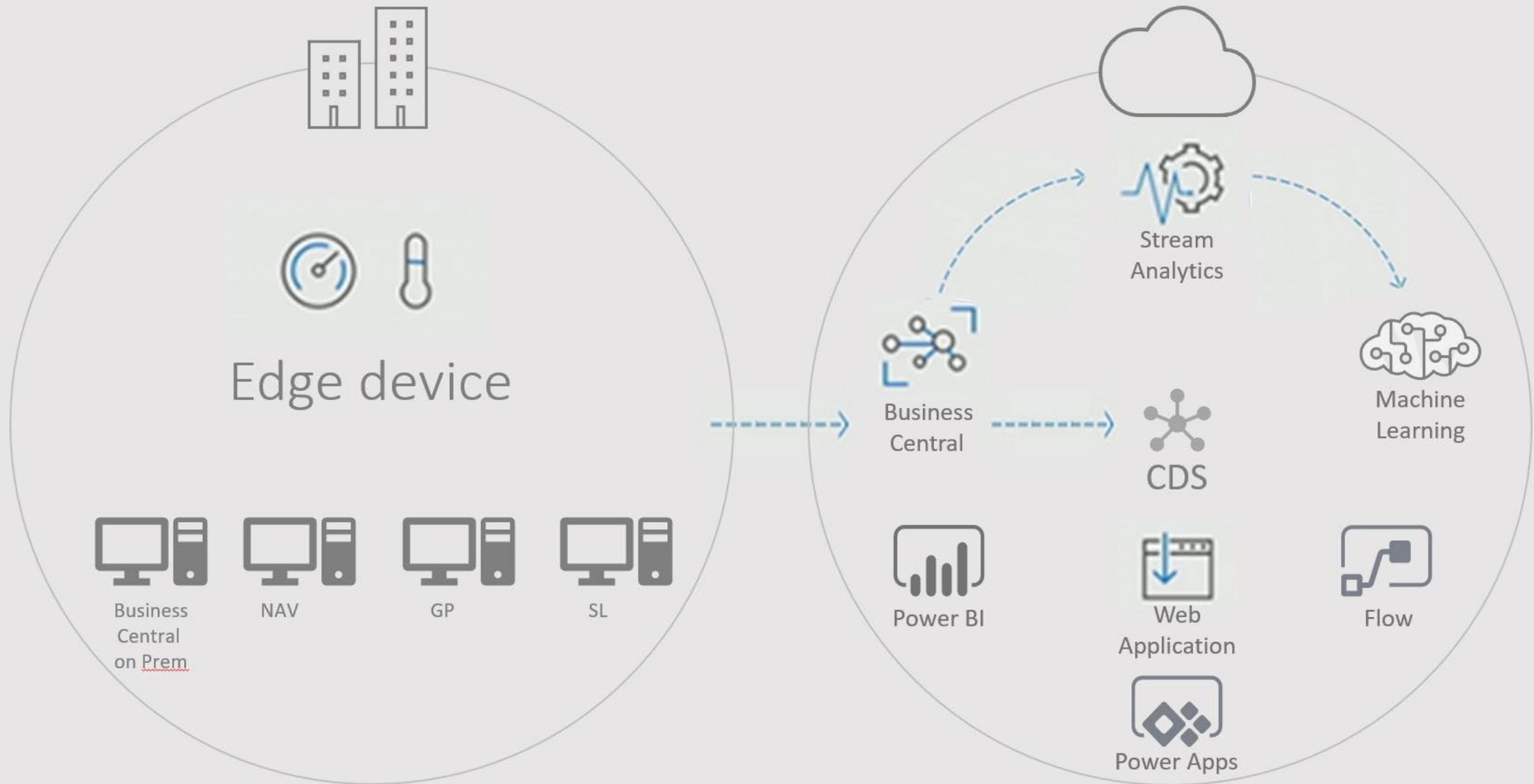
Stay nimble & adapt in
real-time with flexible,
extensible applications
& platform

The digital world

A New Unified Approach to Business Applications



- Comprehensive business processes
- Start with just what you need
- Office 365 integration
- PowerApps and Flow included
- Intelligence built-in



Extensions



Installable

An Extension is an installable feature of Business Central functionality built in a way that does not directly alter source resources and distributed as a preconfigured package.



Capability

The capability of an Extension can span from simple UI modifications to complete offerings, such as credit card processing or vertical functionality.

v1 → v2

Upgrade

Extensions are designed to be easily upgradable, addressing a partner challenge when multiple solutions are in play.



Choice

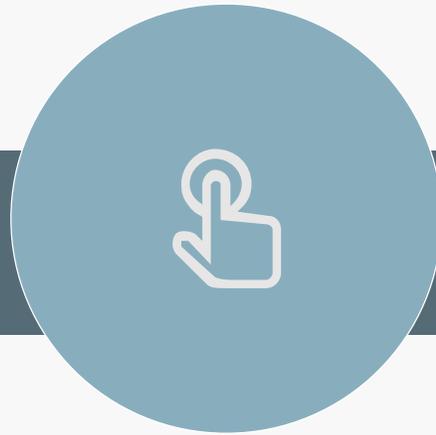
Extensions run on a per tenant basis in the hosted model, providing greater choice for the customer and lowering hosting COGs.

Microsoft AppSource

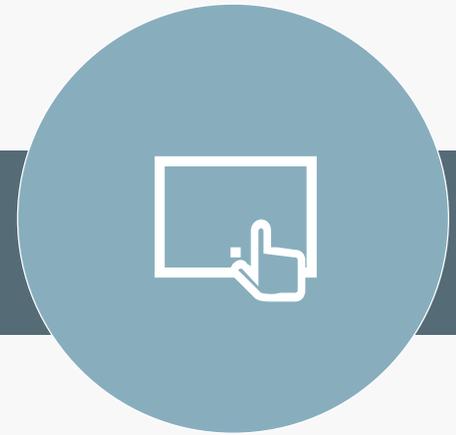
One destination for business users to discover, trial, and acquire line-of-business apps



Simplifies the discovery, trial, and acquisition of line-of-business apps



An ecosystem to help business users get started using apps faster



Helps business users do more with their existing Microsoft apps

Products

Web Apps

Add-Ins

Dynamics 365 >

- Business Central
- Customer Service
- Field Service
- Finance & Operations
- Project Service Auto...
- Sales

Office 365

Power BI apps

Power BI visuals

Dynamics NAV

Categories

- Analytics
- Artificial intelligence
- Collaboration
- Customer service
- Finance
- Human resources
- IT + administration
- Marketing
- Operations + supply ...
- Productivity
- Sales

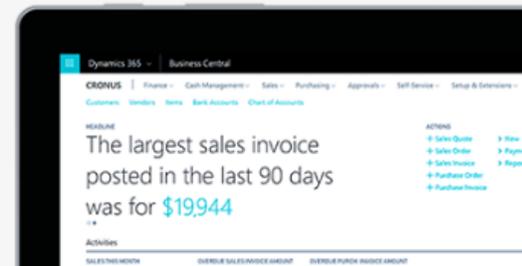
Industries

- Agriculture
- Education
- Distribution
- Financial services
- Government
- Health
- Manufacturing
- Professional services

Dynamics 365 Business Central

Connect your financials, sales, service, and operations with an all-in-one business management solution. Easily tailor and extend the application to meet your business or industry-specific needs.

[Get Dynamics 365 Business Central >](#)



Add-Ins x Dynamics 365 x Business Central x

[Reset filters](#)

App results (140)

[View consulting services \(105\)](#)

 <p>Microsoft Dynamics 365 Business Central (trial) By Microsoft Dynamics 365</p> <p>A business management solution for accounting, invoicing, purchasing, inventory and reporting.</p> 	 <p>Shopify Connector By Saptia Dynamics 365</p> <p>The app that connects Microsoft Dynamics 365 Business Central with Shopify</p> 	 <p>Canadian Payroll By Insight Works Dynamics 365</p> <p>Canadian Payroll is a complete payroll solution that is easy to set-up and use.</p> 	 <p>Sana Commerce (NA) By Sana Commerce Dynamics 365</p> <p>Integrated e-commerce for Dynamics 365 Business Central. This trial is available in North America.</p> 	 <p>ChargeLogic Payments By ChargeLogic, LLC Dynamics 365</p> <p>PCI-validated credit card processing software for all your sales channels.</p> 
 <p>LS Express (NA) By LS Retail Dynamics 365</p> <p>All the functionality you need in a retail POS. Available for North America.</p>	 <p>Sales and Inventory Forecast By Microsoft Dynamics 365</p> <p>Use reliable forecasting to help ensure that you always have the items your customers want.</p>	 <p>Expensify for Dynamics 365 Business Central By Stoneridge Software LLC Dynamics 365</p> <p>Expensify Integration with Dynamics 365 Business Central</p>	 <p>Ceridian Payroll By Microsoft Dynamics 365</p> <p>Ceridian Payroll allows you to import payroll transactions.</p>	 <p>ODT Rentals 365 By Open Door Technology Dynamics 365</p> <p>ODT Rentals 365 manages rental units, quotes, rental contracts, and recurring invoices.</p>

Apps > Expensify for Dynamics 365 Business Central



Expensify for Dynamics 365 Business Central

Stoneridge Software LLC

Overview

Reviews

GET IT NOW

SAVE FOR LATER

★★★★★ (1)

Pricing
Free

Products
[Dynamics 365 Business Central](#)

Publisher
Stoneridge Software LLC

Acquire Using
Work or school account

Version
2.0.0.6

Categories
[Finance](#)
[Productivity](#)

Expensify Integration with Dynamics 365 Business Central

Expensify for Microsoft Dynamics 365 Business Central integrates the capability of Expensify.com expense automation tools with the power of Dynamics 365 Business Central.

Feature Highlights

Streamlined Setup – Setup is a breeze with Expensify for Dynamics 365 Business Central. Add your login and start importing expenses immediately!

Expense Mapping to Accounts, Processing - Additional setup is available for directly mapping expenses and employees to the appropriate accounts for faster routine processing. Any data errors in mapping are clearly identified to allow you to clean up and continue processing.

View Receipts – See the receipt just as it was scanned and submitted through Expensify.com

Links

[Expensify.com](#)

[Expensify for Dynamics 365 Business Central - Documentation and Videos](#)

Learn more

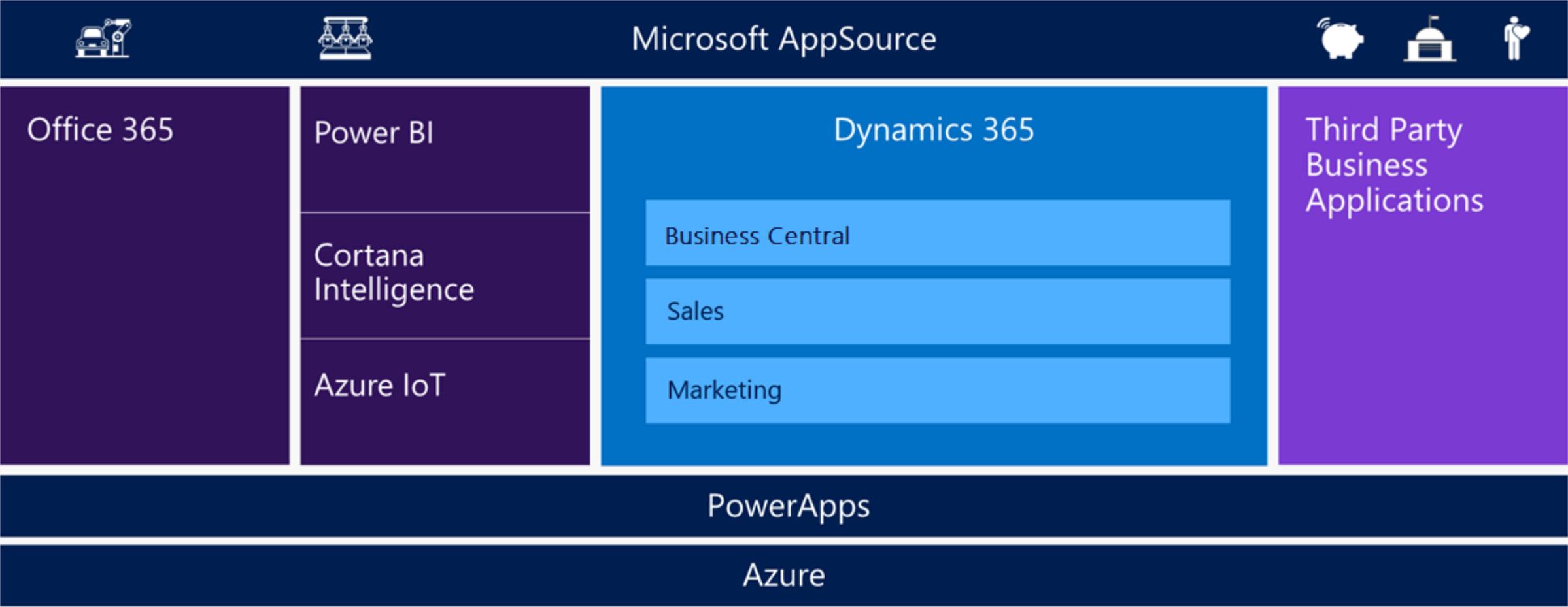


eReceipt

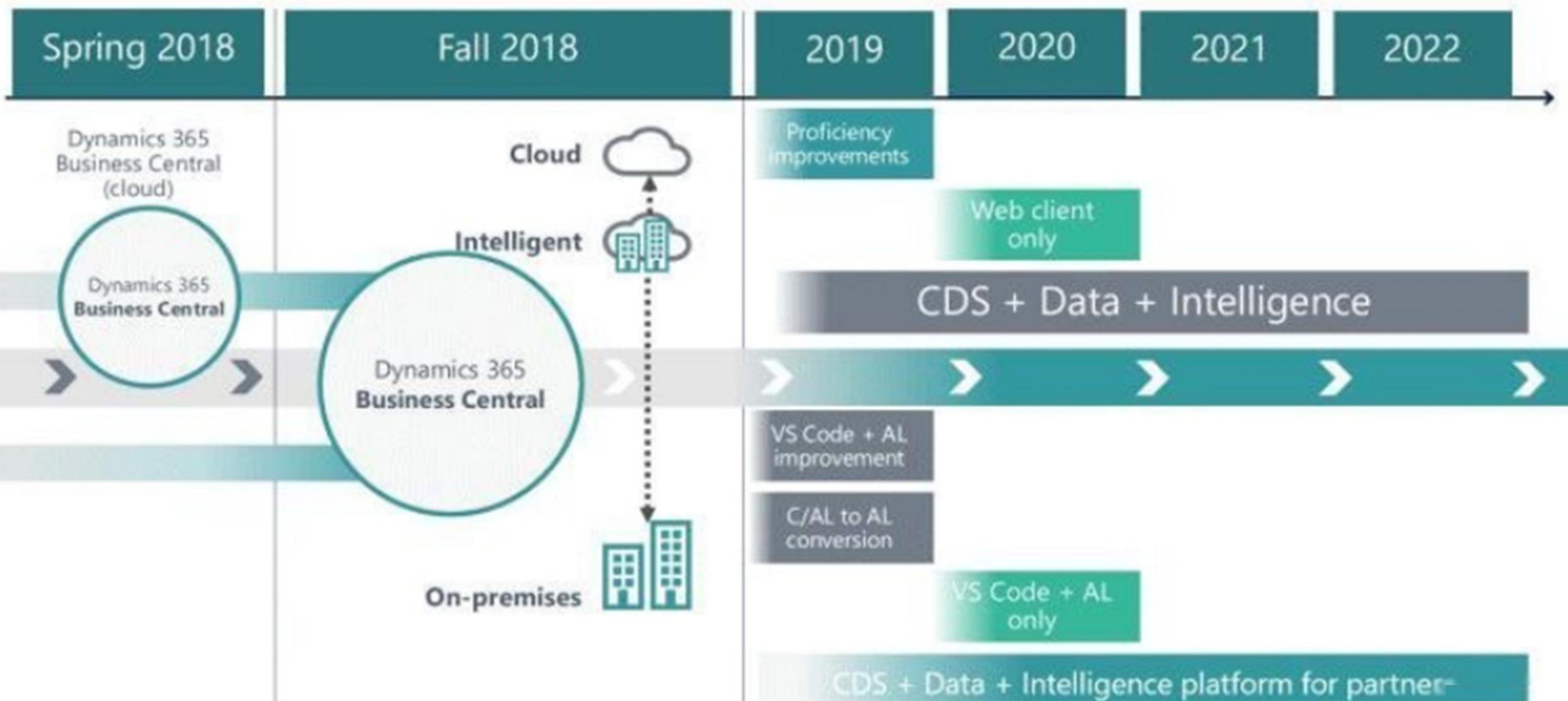
Orange Cab	
Post Date:	2017-01-12
Total:	\$29.45
MasterCard:	541256XXXXXX1979
Bank:	Citibank (Credit Cards)
Source:	secureofx2.bankhost.com
ETID:	24085266062901259
MCC:	4121



Business Central



Business Central Roadmap



What does this mean for me?

Microsoft continues to be a leader in cloud based technologies and is bringing all ERP and related services into cloud offerings

On-premise is not going away – but Microsoft is making it easier for a customer to transition from on-premise to cloud if the organization decides to as part of their business systems strategy

All technologies (thus far) added to the cloud based D365 Business Central offering have been added to the on-premise NAV version

The logo graphic consists of two overlapping lines forming a stylized 'S' shape. The top line is a dark brown color, and the bottom line is a light grey color. Both lines are thin and have a slight 3D effect with a shadow.

STONERIDGE CONNECT

2018 Client Conference



Questions?

What's Next?

More Information?

Talk to us! Or contact your account manager or project manager

Stay Connected

Sign up for our blog stoneridgesoftware.com/blog

Business Central: Cloud Ready

- **GREEN**

- .APPs in sync
- Minor & Major versions in sync
- Data = Fully Replicated
- Switch to "Cloud Only" anytime

- **YELLOW**

- .APPs are out of sync
- Minor version out of sync
- Data = Partially Replicated
- Contact VAR for assistance

- **RED**

- C/Side Customization identified
- Authorization method NOT AAD
- Major version out of sync
- Data = Limited Replication
- Contact VAR for assistance

